



## **connectTel Announces Strategic Staff/Partnership Changes to Support Business Goals**

PITTSBURGH, PENNSYLVANIA — Today, connectTel, Inc., announces a series of organizational changes to better support its clients with the latest technology solutions and top-notch service. The changes are aimed at better aligning resources within our Alpha connectTel portion of our business to meet the needs of our rapidly growing hosted phone system business practice and strategically realign our offerings for our current & growing base of business we support.

As a result of those customer needs, connectTel is enhancing our Strategic partnership with Scanlon Fiber Optics, LLC and most of current employees of Alpha connectTel Technologies will transition over to full/part time employment with Scanlon under a new division headed up by Bill Limegrover. We feel this change will allow connectTel to maintain our own sales/support for our Hosted phones system practices while allowing Scanlon, under the direction of Jeff McLain, to add resources to their business that more closely match Scanlon's go to market strategy. This relationship between our companies will allow both organizations to offer joint support and implementation that better align with our core competencies. connectTel will retain its hosted phone system project management, repair support and implementation processes and we will engage Scanlon on larger Hosted phone system projects, fiber optics, CAT 5 and 6, low voltage lines, and much more. Scanlon will benefit from the connectTel sales team adding their portfolio of services to our extensive list of telecom solutions. Both Scanlon, Alpha & connectTel management believe this realignment will benefit all organizations and financially benefit all parties.

For more information about connectTel's recent staff changes, please contact Scott McKinney, President/Shareholder at 412-315-6030, or [smckinney@connectTelinc.com](mailto:smckinney@connectTelinc.com). You can also learn more about the connectTel team and its mission at [www.connecttelinc.com](http://www.connecttelinc.com).

### About Scanlon Fiber Optics, LLC.

The experienced and certified team at our company is highly skilled at designing and installing structured cabling systems for voice, data, and video. We are 100% dedicated to performing work that exceeds your expectations. Whether you need new phone lines, the highest quality fiber optics, a security system, or business automation, we'll make sure you're wired for the 21st century!

Jeff and Linda established our fiber optic company in 2006. Jeffrey K. McLain, president, has accumulated expertise and contacts in the fiber optic business for the past 15 years. Linda J. McLain, secretary and treasurer, has more than 30 years of experience in customer relations, accounting, and bookkeeping.

[www.scanlonfiberoptics.com](http://www.scanlonfiberoptics.com)