



## **connectTel Announces Strategic acquisition of Prime Communications**

Pittsburgh, PA – Today, connectTel, Inc., announces the acquisition of Prime Communications. connectTel is excited to announce the acquisition of one of our long-standing partners, Prime Communications. connectTel and Prime have been partnering together for over 20 years, each focused on our core competencies. As technological advancements have begun to merge our world more closely together and our offering began to overlap, it simply became apparent that we would be better together than apart. Prime has been in business as a PBX vendor for over 30 years. connectTel has been a technology brokerage for over 20 years. We have collaborated for years to best support our shared customers, passing along leads and supporting each other's customers. At this stage in our shared maturation, it simply made sense for our organizations to combine forces to best support the current and future needs of our clients. It also allows each organization to continue to grow both in scale and scope of offerings.

For more information about connectTel's acquisition, please contact Scott McKinney, President/Shareholder at 412-315-6030, or [smckinney@connectTelinc.com](mailto:smckinney@connectTelinc.com). You can also learn more about the connectTel team and its mission at <https://www.connecttelinc.com>.

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### **About connectTel, Inc.**

connectTel, Inc., and connectTel Wireless, Inc., are national landline and wireless telecommunications management, consulting and brokerage firms headquartered in Pittsburgh, Pennsylvania. Our objective is to assist clients in improving their telecommunications infrastructure while reducing overall expenses. We accomplish this task by introducing the latest technology, eliminating inefficient and unneeded services, and providing the best possible pricing to service quality ratio that meets the customer's specified requirements.

### **Prime Communications**

Prime Communications is a Pittsburgh-based communications integrator with over 30 years' experience providing converged VoIP, Unified Communications, Contact Center, and Networking applications and infrastructure to regional enterprises. From consultation, design, installation, and on-going support, Prime recognizes that providing an effective solution means more than just selling a superior product. Our client's needs come first, which is why we are committed to designing and supporting solutions around your changing functional, financial, technical and support needs.

Prime presently serves well over 10,000 users with a client base that includes major national accounts, high profile locally based corporations, and communications-critical institutional and government users. A local team of dedicated, professional engineers and consultants, in conjunction with some of the country's leading equipment manufacturers and software developers, serves Prime's highly satisfied client base.